



Empowerment through Business Intelligence

Production Planning Overview

CML, Full Producer, In Store, Hybrid, **JustBaked**

PAROS SCM



Why Paros?

Company Experience and Success

- Over 7 years of experience delivering solutions designed specifically for foodservice industry segments
- Custom made for CML's and Stores.
- Existing products
 - SCM: CML and Retail Locations Services to manage production (including in store)
- Services currently in use in about 1800 Dunkin Stores and about 60 CMLs
- Additional Business Intelligence modules are available
- Developed by people with extensive technical and industry experience.

*JustBaked
Ready*

Technology

- Developed specifically for web-based implementation
 - ✓ *Designed as a Web based application (not ported)*
 - ✓ *Scalable and can serve single or large network*
 - ✓ *Scalable to one or multiple regions*
- Cut Costs, simple setup
 - ✓ *No in-store software required.*
 - ✓ *Offered on a monthly or yearly subscription basis*
 - ✓ *We manage the hosting*
 - ✓ *Secured third party datacenter*

Production Planning Overview



Store Production

Place Orders to **One or Multiple Vendors** and manage productions and run reports.

- Donuts and Bakery from CML (or full producer)
 - Donuts from CML, Bagels in store (track your bagel productions in 1 bake or multiple bakes)
 - Donuts from CML, bagels from another store or mini bagel CML.
 - Unfinished Donuts from CML, Finish in the store, bagels in the store
 - Place orders to CML and in store **JBOD (Hybrid Production)**
 - Place orders to JBOD products, Freezer to thaw items...
 - Basically, stores can order from CML, another store, bake in store (bagels and/or JBOD), etc...
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- Multiple methods of ordering like Standing Orders, Forecast, Special, Same Day last week and Quick.

Production Planning Overview



- Store **Dashboard** gives you quick and easy access to daily tasks, messaging and news.
- Daily Managers **Workflow** gives you a way to place orders for finished, unfinished and In Store or other vendor seamlessly. Use Workflow to place orders for forecasting orders.
- Place **Special** order for one off orders and exclude from forecast.
- Online **Credit** CML (or full producer) resolution .
- **Forecast** your orders and meeting Merchandising guidelines.
- **Reports** to run your production, track waste, analyze variety usage, view invoices etc.

Production Planning Overview



Store Dashboard

- **Pending Tasks** shows the Manager tasks to that need to be done: place orders, enter waste.
- **Quick Links** : easy access to workflow and other most commonly used menus.
- **News**: Updates like new products, recipe changes, reports...
- **Messages**: Internal messaging between CML and stores.

The screenshot displays the PAROS Store Dashboard interface, which is organized into four main sections:

- Pending Tasks:** A list of tasks that need to be completed, including:
 - Orders are not placed for PAROS CML [AM]
 - Orders are not placed for CML n Instore Finish n Bakery [Delivery1]
 - Orders are not placed for MADCP [Day]
 - Daily Sales(7)(Last 7 Days)
 - Vendor Blackout Dates 0
- Quick Links:** A list of frequently used menu items, such as:
 - Donut & Bakery Orders
 - Forecast Orders
 - Place Vendor Orders
 - Place In-Store Orders
 - Enter Waste
 - Enter Credit request
 - Enter Invoices
 - Upload Invoices
 - Enter List of Made Products
 - Report - Batch Print
 - Manage Store Templates
 - Manage Standing Orders
 - Daily Sales
 - Upload Daily Sales
 - EOD
 - Upload Sales Mix
- Messages:** An email inbox section with a navigation bar (Compose | Inbox Messages | Sent Messages | Delete) and a list of messages. The visible message is from JBOD_Support Admin, dated 03/20/2010 at 1:47PM, with the subject "Store Closed for Remodeling".
- News:** A section for news updates, including:
 - Window 5 Products are now available!
 - Window 3 & 4 products are now available!
 - Batch Mixing Reports Updated

PAROS : Retail Production Overview



Forecasting and Merchandising Guidelines

- Forecast orders for CML, in store and other vendor orders.
- Forecast based on store's needs for the day and track waste for the day OR forecast for each delivery and track waste for each delivery.
- Define number of weeks used to forecast orders (2, 4 or 6 weeks).
- View previous usage, projected waste on a forecasted order.
- Exclude a day from forecast.
- Enter **Throwaway Minimums** to ensure minimum products during the day and meet the guidelines.
- Takes your throwaways into consideration to help reduce cost and meet **Merchandising guidelines**.
- Place forecast orders using **workflow**. Multi-vendor and in store orders with the same workflow.
- View order, usage and throwaway history with Average quantity and amount for past 4 weeks.

Forecast Workflow



Forecasting Workflow helps you to view your usage and takes you through each order you would place for the store.

- Start
- Forecast
- Step1 CML Order
- Step2 AM Bakery
- Step3 PM Bakery
- Review and Submit

Order Date:05-02-2010

[View Summary](#)

Category Name	Order		Usage		Waste		Amount	
	Qty	Last4Week Avg	Qty	Last4Week Avg	Qty	Last4Week Avg	Amt	Last4Week Avg
Donuts	40.17	44.60	35.06	41.96	5.10	2.65	125.32	130.91
Fancies	1.24	1.24	1.21	1.21	0.03	0.03	4.50	4.38
Munchkins	4.21	4.79	3.68	4.30	0.53	0.49	14.14	15.86
Muffins	4.00	3.04	2.27	2.27	1.23	0.77	9.31	8.90
Bagels	14.50	14.71	11.75	11.75	2.75	2.96	15.77	24.42
Croissants	2.25	2.29	1.96	1.96	0.29	0.33	0.00	5.56
Cookies	0.92	0.44	0.21	0.21	0.04	0.23	17.12	0.47
Total	67.29	71.11	56.14	63.66	9.97	7.46	186.16	190.50

Suggested Order	Total Order	Item Code	Item Name	UOM	Proj. Waste	Usage History			
						04-25-2010	04-18-2010	04-11-2010	04-04-2010
55	55	F20077	Chocolate Frosted	EA	6	48	66	36	46
15	15	F20078	Vanilla Frosted	EA	3	12	12	12	12
13	13	F20048	Van Frost Sprinkles	EA	2	12	12	9	9
15	15	F20079	Strawberry Frosted	EA	3	12	12	11	12
13	13	F20135	Straw Frosted Sprinkles	EA	3	12	12	9	8
0	0	F20080	Marble Frosted	EA	0.00	0	0	0	0
70	70	F20083	Glazed	EA	6	60	72	64	58
73	73	F20084	Boston Kreme	EA	7	60	72	63	70
37	37	F20092	Sugar Jelly	EA	6	30	36	30	28
11	11	F20085	Bavarian Kreme	EA	0	12	12	12	8
12	12	F20089	Vanilla Kreme	EA	0	12	12	12	12
9	9	F20090	Chocolate Kreme	EA	0	12	12	6	6
14	14	F20087	Apple Crumb	EA	4	12	12	11	6
0	0	F20088	Lemon	EA	0.00	0	0	0	0
0	0	F20108	Cake Powdered	EA	0.00	0	0	0	0
11	11	F20062	Cake Toasted Coconut	EA	0	12	12	11	7
17	17	F20507	Peanut Cake Stick	EA	3	12	18	14	11
37	37	F20097	Chocolate Glazed	EA	6	30	36	29	28
17	17	F20098	Double Chocolate	EA	3	12	12	18	12

PAROS : Retail Production Overview



Reports

Setup **Batch Printing** to batch the daily or weekly reports to print together.

Sample Reports

- Pull Thaw Report
- Store Production report
- Food Usage and Throwaway Cost reports.
- Comparative Throwaway Cost report
- Just Baked Reports
- And more...

Pull Thaw Report



This report lists products to pull from freezer for each Bake individually or combined. A store that supplies to another store will get a combined report so they know exactly how much to get for their store and the store/s they are supplying to.

Pull Thaw

333445-1000 Broad Street
03-21-2010 AM

Product	Ea	Cases	Bake UOM
FROZEN BAGELS			
Blueberry Bagel	12 [EA]	12 (EA)	12 (EA)
Cinnamon Raisin Bagel	24 [EA]	24 (EA)	24 (EA)
Multigrain Bagel	12 [EA]	12 (EA)	12 (EA)
Onion Bagel	12 [EA]	12 (EA)	12 (EA)
Plain Bagel	89 [EA]	89 (EA)	89 (EA)
Wheat Bagel	24 [EA]	24 (EA)	24 (EA)
FROZEN MUFFINS			
Blueberry Muffin	15 [EA]	15 (EA)	15 (EA)
Chocolate Chip Muffin	6 [EA]	6 (EA)	6 (EA)
Coffee Cake Muffin	12 [EA]	12 (EA)	12 (EA)
Corn Muffin	12 [EA]	12 (EA)	12 (EA)
Reduced Fat Blueberry Muffin	12 [EA]	12 (EA)	12 (EA)
Triple Chocolate Muffin	12 [EA]	12 (EA)	12 (EA)
MISC FROZEN ITEMS			
Chocolate brownie	8 [EA]	8 [EA]	8 (EA)
TFF Biscuit	18 [EA]	18 (EA)	18 (EA)
TFF CROISSANT FTO	96 [EA]	96 (EA)	96 (EA)

Store Production Report



This report can be run for each delivery or consolidated for the day or list 3 deliveries on the same page. This report is used to track the waste, made quantity and this information is input the following day.

InStore Production

333441-CML Donuts n Instore Bakery

02-20-2010 Shift InvtShift1

Product	UOM	Vendor Order	InStore Order	Bake 1	Bake 2	Bake 3	Bake 4	Waste
Donuts								
Chocolate Frosted	Ea	108	0					
Sprinkle the Love	Ea	84	0					
Vanilla Frosted	Ea	30	0					
Van Frost Sprinkles	Ea	30	0					
Strawberry Frosted	Ea	30	0					
Straw Frosted Sprinkles	Ea	30	0					
Marble Frosted	Ea	36	0					
Maple Frosted	Ea	30	0					
Glazed	Ea	120	0					
Sugar Raised	Ea	50	0					
Boston Kreme	Ea	132	0					
Sugar Jelly	Ea	90	0					
Powdered Jelly	Ea	30	0					
Bavarian Kreme	Ea	30	0					
Vanilla Kreme	Ea	75	0					
Chocolate Kreme	Ea	30	0					
Kreme Filled	Ea	48	0					
Munchkins								
Yst Glazed Munch	Ea	240	0					
Yst Sugar Jelly Munch	Ea	180	0					
Cake Glazed Munch	Ea	144	0					
Cake Powd Munch	Ea	144	0					

Store Production Report



Muffins

Blueberry Muff	Ea	0	14					
RF Blueberry Muff	Ea	0	7					
Coff Cake Muff	Ea	0	14					
Corn Muff	Ea	0	10					
Honey Bran Muff	Ea	0	10					
Choc Chip Muff	Ea	0	8					
Triple Chocolate Muffins	Ea	0	14					

Bagels

Plain Bagel	Ea	0	88					
Cinn Raisin Bagels	Ea	0	47					
Onion Bagels	Ea	0	7					
Wheat Bagel	Ea	0	19					
Multigrain Bagel - New	Ea	0	12					
Sesame	Ea	0	22					
Everything Bagel	Ea	0	25					
Poppy Bagel	Ea	0	10					
Garlic	Ea	0	2					
Blueberry Bagels	Ea	0	7					

Croissants

Croissants	Ea	0	18					
Biscuit	Ea	0	9					

Cookies

DECADENT CHOCOLATE BROWNIES	Ea	0	5					
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Store Baking Report

This report is useful for a store that supply to other store/s. This report list the donuts and/or bagels that they will make for each store (similar to the way a CML report would look).



Finisher

333449-2121 Crescent St

03-14-2010 Prod AM

Product	UOM	Crescent	Amsterda	River St	Total
Muffins					
Blueberry Muff	EA	8	4	3	15
RF Blueberry Muff	EA	6	4	3	13
Coff Cake Muff	EA	6	4	3	13
Corn Muff	EA	6	4		10
Honey Bran Muff	EA	6			6
Choc Chip Muff	EA	4			4
Triple Chocolate Muffins	EA	6			6
Bagels					
Plain Bagel	EA	50	20	10	80
Cinn Raisin Bagels	EA	20	9	5	34
Onion Bagels	EA	6	6		12
Wheat Bagel	EA	8	6	3	17
Multigrain Bagel - New	EA	8	6	3	17
Sesame	EA	12	10	4	26
Everything Bagel	EA	12	10	5	27
Poppy Bagel	EA	6			6
Garlic	EA	3			3
Blueberry Bagels	EA	6			6
Croissants					
Croissants	EA	60	14	5	79
Biscuit	EA	15			15
Cookies					

Food Usage and Throwaway Cost



Throwaway Cost Reports - View the store's Orders, Usage and Waste by category or variety. This report (and other reports) can be viewed by day or week, for each store or consolidated by the network.

Comparative Throwaway Cost Report - This report gives order and throwaway quantities for the same day and past 4 weeks, by **variety**. This report can be run for a day in the week or summarized for the week.

Category Summary

Category	Purchase			Usage			Waste		
	(Qty)	(\$)	(%)	(Qty)	(\$)	(%)	(Qty)	(\$)	(%)
Bagels	1493.00	121.08	0.59	1393.00	113.47	0.55	100.00	7.61	0.04
Cookies	2.00	21.26	0.10	1.00	10.63	0.05	1.00	10.63	0.05
Croissants	174.00	67.86	0.33	154.00	59.92	0.29	20.00	7.94	0.04
Donuts	6518.00	1433.96	6.96	5541.00	1219.02	5.91	977.00	214.94	1.04
Fancies	117.00	35.10	0.17	87.00	26.10	0.13	30.00	9.00	0.04
Muffins	303.00	128.95	0.63	250.00	104.82	0.51	53.00	24.13	0.12
Munchkins	4884.00	244.20	1.18	4009.00	200.45	0.97	875.00	43.75	0.21
Total	13491.00	\$ 2052.41	9.96	11435.00	\$ 1734.41	8.41	2056.00	\$ 318.00	1.54

JBOD Pull Thaw Report



This report lists **JustBaked** and other products to pull from freezer for each Bake individually or combined.

Pull Thaw

333440-Main St. JBOD

02-27-2010 Bake1

Product	Ea	Cases	Bake UOM
FROZEN BAGELS			
Blueberry Bagel	6 [EA]	6 (EA)	6 (EA)
Cinnamon Raisin Bagel	50 [EA]	50 (EA)	50 (EA)
Multigrain Bagel	14 [EA]	15 (EA)	15 (EA)
Onion Bagel	8 [EA]	8 (EA)	8 (EA)
Plain Bagel	167 [EA]	1 (104/CS) 64 (EA)	1 (104/CS) 64 (EA)
Wheat Bagel	14 [EA]	15 (EA)	15 (EA)
FROZEN MUFFINS			
Blueberry Muffin	10 [EA]	10 (EA)	10 (EA)
Chocolate Chip Muffin	4 [EA]	4 (EA)	4 (EA)
Coffee Cake Muffin	5 [EA]	5 (EA)	5 (EA)
Corn Muffin	3 [EA]	3 (EA)	3 (EA)
Honey Bran Muffin	3 [EA]	3 (EA)	3 (EA)
Reduced Fat Blueberry Muffin	5 [EA]	5 (EA)	5 (EA)
Triple Chocolate Muffin	4 [EA]	4 (EA)	4 (EA)
JUST BAKED ON DEMAND			
JUST BAKED CHOC CAKE MUNCHKIN	216 [EA]	216 (EA)	18 (Dz)
JUST BAKED CHOCOLATE CAKE DONUT	90 [EA]	91 (EA)	7 (Dz) 6 (EA)
JUST BAKED COFFEE ROLLS	12 [EA]	12 (EA)	1 (Dz)
JUST BAKED EQD BLUEBERRY CAKE DONUT	21 [EA]	21 (EA)	1 (Dz) 9 (EA)
JUST BAKED FRENCH CRULLER	30 [EA]	30 (EA)	2 (Dz) 6 (EA)
JUST BAKED PLAIN CAKE DONUT	90 [EA]	91 (EA)	7 (Dz) 6 (EA)
JUST BAKED PLAIN CAKE MUNCHKIN	216 [EA]	216 (EA)	18 (Dz)

JBOD Weekly Flash CPD Report



This report gives you the Cost Per Dozen based on DCP purchases and payroll.

Account	02-06-2010	%	02-13-2010	%	02-20-2010	%	02-27-2010	%	PTD	%	YTD	%
Key Metrics												
EQ Dz- Donuts	604.89	0.0%	607.30	0.0%	725.14	0.0%	640.55	0.0%	2577.88	0.0%	2577.88	0.0%
Eq Doz - Muffins	22.49	0.0%	23.41	0.0%	31.99	0.0%	24.83	0.0%	102.72	0.0%	102.72	0.0%
Eq Doz - Bagels	94.34	0.0%	104.18	0.0%	120.34	0.0%	118.67	0.0%	437.53	0.0%	437.53	0.0%
Eq Doz - Croissant	15.17	0.0%	12.50	0.0%	17.08	0.0%	18.51	0.0%	63.26	0.0%	63.26	0.0%
EQ Dz- Bakery	132.00	0.0%	140.09	0.0%	169.41	0.0%	162.01	0.0%	603.51	0.0%	603.51	0.0%
EQ Dz- Total	736.89	0.0%	747.39	0.0%	894.55	0.0%	802.56	0.0%	3181.39	0.0%	3181.39	0.0%
Actual Food Cost/Dz Donuts	2.71	0.0%	3.08	0.0%	2.45	0.0%	2.99	0.0%	2.79	0.0%	2.79	0.0%
Actual Food Cost/Dz Muffins	4.96	0.0%	10.96	0.0%	5.01	0.0%	12.92	0.0%	8.27	0.0%	5.73	0.0%
Actual Food Cost/Dz Bagels	2.47	0.0%	2.11	0.0%	2.45	0.0%	1.83	0.0%	2.20	0.0%	1.65	0.0%
Actual Food Cost/Dz Croissants	0.88	0.0%	11.68	0.0%	3.42	0.0%	9.46	0.0%	6.21	0.0%	2.11	0.0%
Actual Food Cost/Dz Blended	2.69	0.0%	3.14	0.0%	2.49	0.0%	3.06	0.0%	2.83	0.0%	2.68	0.0%
Ideal Food Cost/Dz Donuts	2.28	0.0%	2.22	0.0%	2.23	0.0%	2.21	0.0%	2.23	0.0%	2.23	0.0%
Ideal Food Cost/Dz Muffins	3.89	0.0%	3.47	0.0%	3.54	0.0%	3.51	0.0%	3.59	0.0%	3.59	0.0%
Ideal Food Cost/Dz Bagels	2.55	0.0%	2.56	0.0%	2.55	0.0%	2.56	0.0%	2.56	0.0%	2.56	0.0%
Ideal Food Cost/Dz Croissants	2.74	0.0%	2.68	0.0%	2.67	0.0%	2.73	0.0%	2.71	0.0%	2.71	0.0%
Ideal Food Cost/Dz Blended	2.37	0.0%	2.33	0.0%	2.34	0.0%	2.32	0.0%	2.34	0.0%	2.34	0.0%
Labor Cost/Dz Donuts	1.12	0.0%	1.11	0.0%	0.93	0.0%	1.05	0.0%	1.05	0.0%	1.05	0.0%
Labor Cost/Dz Bakery	1.70	0.0%	1.61	0.0%	1.33	0.0%	1.39	0.0%	1.49	0.0%	1.49	0.0%
Labor Cost/Dz Blended	1.22	0.0%	1.20	0.0%	1.01	0.0%	1.12	0.0%	1.13	0.0%	1.13	0.0%
Actual CPD Donuts	3.83	0.0%	4.19	0.0%	3.38	0.0%	4.04	0.0%	3.84	0.0%	3.84	0.0%
Actual CPD Muffins	6.66	0.0%	12.57	0.0%	6.34	0.0%	14.31	0.0%	9.76	0.0%	7.22	0.0%
Actual CPD Bagels	4.17	0.0%	3.72	0.0%	3.78	0.0%	3.22	0.0%	3.69	0.0%	3.14	0.0%
Actual CPD Croissants	2.58	0.0%	13.29	0.0%	4.75	0.0%	10.85	0.0%	7.70	0.0%	3.60	0.0%
Actual CPD Other Bakery	1.70	0.0%	1.61	0.0%	1.33	0.0%	1.39	0.0%	1.49	0.0%	1.49	0.0%
Ideal CPD Donuts	3.40	0.0%	3.33	0.0%	3.16	0.0%	3.26	0.0%	3.28	0.0%	3.28	0.0%
Ideal CPD Muffins	5.59	0.0%	5.08	0.0%	4.87	0.0%	4.90	0.0%	5.08	0.0%	5.08	0.0%
Ideal CPD Bagels	4.25	0.0%	4.17	0.0%	3.88	0.0%	3.95	0.0%	4.05	0.0%	4.05	0.0%
Ideal CPD Croissants	4.44	0.0%	4.29	0.0%	4.00	0.0%	4.12	0.0%	4.20	0.0%	4.20	0.0%
Ideal CPD Other Bakery	1.70	0.0%	1.61	0.0%	1.33	0.0%	1.39	0.0%	1.49	0.0%	1.49	0.0%
Actual CPD Blended	3.91	0.0%	4.34	0.0%	3.50	0.0%	4.18	0.0%	3.96	0.0%	3.81	0.0%
Ideal CPD Blended	3.59	0.0%	3.53	0.0%	3.35	0.0%	3.44	0.0%	3.47	0.0%	3.47	0.0%

JBOD Weekly Food Variance Report

This report gives you the variance based on Ideal (Orders) and Actual (Inventory)



Sales: \$16,206.27
 Credit: \$0.00
 Total Sales: \$16,206.27

Item Name	Cost/UOM	Qty			\$Amount			%		
		Ideal Usage	Actual Usage	Variance Usage	Ideal Usage	Actual Usage	Variance Usage	Ideal Usage	Actual Usage	Variance Usage
DONUT FILLINGS										
Apple 8/5 (40# per case)	19.12	0.19	0.25	0.06	3.70	4.78	1.08	0.02	0.03	0.01
Apple Raspberry 8/5 (40# per case)	16.67	0.69	0.75	0.06	11.49	12.50	1.01	0.07	0.08	0.01
Bavarian 8/5 (40# per case)	13.85	0.72	0.87	0.15	10.04	12.05	2.01	0.06	0.07	0.01
Chocolate Butter Cream (35# per case)	33.91	0.13	0.25	0.12	4.54	8.48	3.94	0.03	0.05	0.02
Lemon 8/5 (40# per case)	15.77	0.11	0.25	0.14	1.77	3.94	2.17	0.01	0.02	0.01
Vanilla Butter Cream (35# per case)	33.91	0.58	0.75	0.17	19.72	25.43	5.71	0.12	0.16	0.04
Sub Total:					\$ 51.26	\$ 67.18	\$ 15.92	0.31	0.41	0.10
DONUT SUGARS/ICINGS										
Bakers Special (50# per bag)	24.77	0.11	0.15	0.04	2.81	3.72	0.91	0.02	0.02	0.00
Chocolate Icing (22# per case)	15.77	3.20	3.50	0.30	50.51	55.20	4.69	0.31	0.34	0.03
Cinnamon Sugar (50# per bag)	25.54	0.02	0.05	0.03	0.51	1.30	0.79	0.00	0.01	0.01
Donut Sugar (50# per bag)	23.52	0.17	0.25	0.08	4.07	5.88	1.81	0.03	0.04	0.01
Maple Icing 4/10 (40# per case)	30.04	0.11	0.00	-0.11	3.25	0.00	-3.25	0.02	0.00	-0.02
RTU Glaze (40# per case)	22.07	3.41	3.75	0.34	75.36	82.76	7.40	0.47	0.51	0.04
Strawberry Icing 4/10 (40# per case)	29.97	0.11	0.25	0.14	3.25	7.48	4.23	0.02	0.05	0.03
White Icing (23# per case)	16.39	0.41	0.50	0.09	6.78	8.20	1.42	0.04	0.05	0.01
Sub Total:					\$ 146.54	\$ 164.54	\$ 18.00	0.91	1.02	0.11
DONUT TOPPINGS										
Rainbow Jimmies 4/6 (24# per case)	21.99	0.11	0.25	0.14	2.33	5.50	3.17	0.01	0.03	0.02
Special Crunch	36.14	0.24	0.25	0.01	8.74	9.04	0.30	0.05	0.06	0.01
Sub Total:					\$ 11.07	\$ 14.54	\$ 3.47	0.06	0.09	0.03
JUST BAKED ON DEMAND										
JUST BAKED CHOC CAKE MUNCHKIN	18.70	2.62	2.80	0.18	48.96	52.36	3.40	0.30	0.32	0.02
JUST BAKED CHOCOLATE CAKE DONUT	27.05	2.89	3.00	0.11	78.16	81.15	2.99	0.48	0.50	0.02
JUST BAKED COFFEE ROLLS	18.55	0.92	0.97	0.05	17.13	18.00	0.87	0.11	0.11	0.00
JUST BAKED EQD BLUEBERRY CAKE DONUT	26.37	0.91	0.91	0.00	24.02	24.00	-0.02	0.15	0.15	0.00
JUST BAKED FRENCH CRULLER	23.43	2.03	2.21	0.18	47.60	51.78	4.18	0.29	0.32	0.03
JUST BAKED PLAIN CAKE DONUT	26.69	3.82	4.10	0.28	102.01	109.43	7.42	0.63	0.68	0.05
JUST BAKED PLAIN CAKE MUNCHKIN	18.57	3.27	3.50	0.23	60.77	65.00	4.23	0.37	0.40	0.03
JUST BAKED SOUR CREAM DONUT	24.19	1.75	1.90	0.15	42.34	45.96	3.62	0.25	0.28	0.02
JUST BAKED TWISTS	18.82	0.40	0.40	0.00	7.53	7.53	0.00	0.05	0.05	0.00
JUST BAKED YEAST RAISED MUNCHKIN	16.50	6.18	6.40	0.22	102.00	105.60	3.60	0.63	0.65	0.02
JUST BAKED YEAST RING	15.19	19.13	20.50	1.37	367.13	393.40	26.27	2.27	2.43	0.16
JUST BAKED YEAST SHELL	15.99	18.26	19.00	0.74	365.02	379.81	14.79	2.25	2.34	0.09
Sub Total:					\$ 1262.67	\$ 1334.02	\$ 71.35	7.79	8.23	0.44

JBOD Weekly Retail Food Variance Report



This report provides variance based Ideal (POS sales) to Actual (Orders-Waste)

Retail Food Variance
333440-Main St. JBOD
01-30-2010 to 02-06-2010

Sales: \$16,206.27
Credit: \$0.00
Total Sales: \$16,206.27

Item Name	Cost/UOM	Qty			\$Amount			%		
		Ideal Usage	Actual Usage	Variance Usage	Ideal Usage	Actual Usage	Variance Usage	Ideal Usage	Actual Usage	Variance Usage
Bagels										
Bagels	0.21	19.00	526.00	907.00	4.05	194.46	190.41	0.02	1.20	1.18
Sub Total:					\$ 4.05	\$ 194.46	\$ 190.41	0.02	1.20	1.18
CARTON-TRAYS-BOXES										
12 Count Donut Reduced Caliper Box (	0.23	177.00	255.00	78.00	40.48	58.65	18.17	0.25	0.36	0.11
Sub Total:					\$ 40.48	\$ 58.65	\$ 18.17	0.25	0.36	0.11
COFFEE BEANS										
Coffee 6/5lb	2.30	196.00	250.00	54.00	450.41	575.00	124.59	2.78	3.55	0.77
Sub Total:					\$ 450.41	\$ 575.00	\$ 124.59	2.78	3.55	0.77
Donut										
Donuts	0.18	4,245.00	4,059.00	-186.00	778.11	730.62	-47.49	4.80	4.51	-0.29
Sub Total:					\$ 778.11	\$ 730.62	\$ (47.49)	4.80	4.51	(0.29)
Fancy										
Fancy	0.27	67.00	65.00	-2.00	17.88	17.55	-0.33	0.11	0.11	0.00
Sub Total:					\$ 17.88	\$ 17.55	\$ (0.33)	0.11	0.11	0.00
HOT CUPS & LIDS										
10 OZ Hot Cup - Coffee Credentials M:	0.03	496.00	1,150.00	654.00	14.09	34.50	20.41	0.09	0.21	0.12
10 oz Hot Lid (1m per case)	0.01	496.00	1,200.00	704.00	6.05	12.00	5.95	0.04	0.07	0.03
20 OZ Coffee Credentials LW Cup (100	0.05	3,137.00	1,175.00	-1,962.00	146.18	58.75	-87.43	0.90	0.36	-0.54
24OZ Coffee Credentials LW Cup (500	0.07	272.00	300.00	28.00	18.36	21.00	2.64	0.11	0.13	0.02
Universal Foam Lid (1M per case)	0.03	3,409.00	4,600.00	1,191.00	103.29	138.00	34.71	0.64	0.85	0.21
Sub Total:					\$ 287.97	\$ 264.25	\$ (23.72)	1.78	1.62	(0.16)
Sub Total:					\$ 145.51	\$ 152.80	\$ 7.29	0.90	0.94	0.04
Total:					\$ 1931.42	\$ 2236.15	\$ 304.73	11.92	13.78	1.86

Production Planning Overview



CML Production

- User Setup with role based login - User login and access based on roles.
- **Dashboard** - View alerts/inbox, pending tasks, news.
- **Sales Orders** - Manage all Customer Purchase orders.
- **Purchase Orders** – Place orders to vendors and transfer Vendor items to stores.
- **Production management** – Manage Production Lists for finished and unfinished products.
- **Recipe management** – Recipes for finished and unfinished products.
- **Global Item Management** – Vendor, DCP, CML catalogs, price changes, New, discontinued and seasonal products updated through PAROS Global.
- **Inventory Management**
 - Physical Inventory Daily, Weekly, Monthly
 - Adjust Physical Inventory
 - Real time Perpetual ending inventories based on depletion
 - Depletion and non depletions

Production Planning Overview



Reports

- Multiple reports available in
 - Production
 - Sales
 - Delivery
 - Recipe
 - Customer
 - Inventory
 - ✓ Material Requirement Planning
 - ✓ Inventory Value on Hand
 - ✓ Net Inventory Change
 - ✓ Actual to ideal Food Cost
 - ✓ Yield Variance
 - ✓ Food Variance
 - ✓ Actual Inventory Usage
 - ✓ Cost Change Report
 - ✓ Cost per dozen
 - ✓ Weekly Flash CPD

Baker Report Based on Production List

Baker report for Unfinished products displayed in the screen size setup.



Baker
333444-PAROS CML
 03-21-2010 Prod: AM

Product	Ea	Dz/Ea	Mix	Baking UOM1	Baking UOM2
Yeast Mix					
Yeast Bowties	99 (EA)	8 (Dz) 3 (EA)	13.87	5 (Scr 18) 9 (EA)	5 (Scr 18) 9 (EA)
Yeast Coffee Rolls	171 (EA)	14 (Dz) 3 (EA)	21.68	10 (Scr 16) 12 (EA)	10 (Scr 16) 12 (EA)
Yeast Fritter	36 (EA)	3 (Dz)	5.34	2 (Scr 16) 4 (EA)	2 (Scr 16) 4 (EA)
Yeast Munchkins Glazed	2460 (EA)	205 (Dz)	29.09	20 (Scr 120) 60 (EA)	20 (Scr 120) 60 (EA)
Yeast Munchkins Plain	1920 (EA)	160 (Dz)	22.70	16 (Scr 120)	16 (Scr 120)
Yeast Rings Glazed	1459 (EA)	121 (Dz) 7 (EA)	101.68	40 (Scr 36) 20 (EA)	40 (Scr 36) 20 (EA)
Yeast Rings Plain	4587 (EA)	382 (Dz) 3 (EA)	319.69	127 (Scr 36) 16 (EA)	127 (Scr 36) 16 (EA)
Yeast Shells	4182 (EA)	348 (Dz) 6 (EA)	291.46	116 (Scr 36) 7 (EA)	116 (Scr 36) 7 (EA)
Total Mix:			805.51		
Cake Ring Mix					
Cake Rings Plain	1032 (EA)	86 (Dz)	90.85	34 (Scr 30) 12 (EA)	34 (Scr 30) 12 (EA)
Total Mix:			90.85		
Cake Munchkin Mix					
Cake Munchkins Glazed	2664 (EA)	222 (Dz)	57.41	18 (Bskt 144) 72 (EA)	18 (Bskt 144) 72 (EA)
Cake Munchkins Plain	864 (EA)	72 (Dz)	18.62	6 (Bskt 144)	6 (Bskt 144)
Total Mix:			76.03		

Batch Mixing Report

Batch Mixing report based on Batch size setup. Record Batch Mix temperatures and processing times for QA



Batch Mixing
 333444-PAROS
 Batch Run: 03-21-2010 Delivery: AM

Yeast Dough

of Batches: 5 Full Batches: 4 Partial Batches: 1

Full Batch : 4 Batches of 295 (LB) dough using 200 (LB) bowl size

Ingredient	Qty
ESL Yeast mix (50# per bag)	200 (LB)
Water	87 (LB)
Wet Yeast (20-2lb units)	8 (LB)

Partial Batch : 1 Batch of 12 (LB) 4 (OZ) dough using 200 (LB) bowl size

Ingredient	Qty
ESL Yeast mix (50# per bag)	8 (LB) 4 (OZ)
Water	3 (LB) 10 (OZ)
Wet Yeast (20-2lb units)	5 (OZ)

Batch#	Qty	Initial	Temperature					Bench Start	Bench Stop	Process Stop
			Ideal	Mix	Air	Water	FDT			
Batch1	200 (LB) 1 (OZ)		85							
Batch2	200 (LB) 1 (OZ)		85							
Batch3	200 (LB) 1 (OZ)		85							
Batch4	200 (LB) 1 (OZ)		85							
Batch5	8 (LB) 4 (OZ)		85							

Mixing Instruction

Mix: 2 minutes in low speed 45 minute bowl time Final Dough Temp: 85 deg F +/- 2 deg
 13 minutes in high speed

Unfinished Product Requirement

Product	Qty(Ea)	Qty(UOM1)		Qty(UOM2)	
Yeast Rings Plain	4587	127 (Scr 36)	16 (EA)	127 (Scr 36)	16 (EA)
Yeast Shells	4182	116 (Scr 36)	7 (EA)	116 (Scr 36)	7 (EA)
Yeast Coffee Rolls	171	10 (Scr 16)	12 (EA)	10 (Scr 16)	12 (EA)
Yeast Bowties	99	5 (Scr 18)	9 (EA)	5 (Scr 18)	9 (EA)
Yeast Fritter	36	2 (Scr 16)	4 (EA)	2 (Scr 16)	4 (EA)
Yeast Munchkins Plain	1920		16 (Scr 120)		16 (Scr 120)
Yeast Munchkins Glazed	2460	20 (Scr 120)	60 (EA)	20 (Scr 120)	60 (EA)
Yeast Rings Glazed	1459	40 (Scr 36)	20 (EA)	40 (Scr 36)	20 (EA)

Finisher Report by Department by Route



Multiple Finisher or Packing reports available. This report prints by department and delivery route and stop. Departments can be customized to have desired set of products.

Finisher Department Report By Route

PAROS CML

03-21-2010 Prod AM

Department: Iced

Store	Lucky Dozen	Chocolate Frosted	Choc Frost Sprinkles	Choc St Patricks	Spring Showers	Vanilla Frosted	Van Frost Sprinkles	Strawber ry Frosted	Straw Frosted Sprinkles	Marble Frosted
	EA	EA	EA	EA	EA	EA	EA	EA	EA	EA
AM-1										
Locust	12	42	30	12	12	12	12	12	12	18
Arch	18	60	24	24	24	24	12	24	12	24
Lexington	48	30	24	48	24	18	12	18	12	30
CML All	18	36	12	12	12	12	6	12	6	12
Total:	96	168	90	96	72	66	42	66	42	84
AM-2										
Limekiln	12	48		12	12	12	12	12	12	12
Crescent	24	120	24	24	24	18	30	18	36	24
Broad st 1	24	120	36	42	30	36	18	36	18	30
1212 Main	24	84	12	24	24	18	18	24	12	18
Broadway	12	42	30	12	12	12	12	12	12	18
Total:	96	414	102	114	102	96	90	102	90	102

Delivery Ticket



This Delivery report gives the products sent to the store, space to accept delivery, track throwaway.

PO#: 638328

Delivery Ticket Report

ST5 (\$28.20)

Order No	ORD23318	Kitchen Name	Domo CML
Delivery Ticket No	DEL23318	Customer	Store5
Order Date	04/16/2009		67 Parus Street
Shift	PM		New Jersey, NJ, 12345

<input type="checkbox"/> <input type="checkbox"/>	Product Name	Unit	Qty	Sent Qty	Received Qty	Throwaway Qty
<input type="checkbox"/> <input type="checkbox"/>	Chocolate Frosted	EA	16	16	.....	.....
<input type="checkbox"/> <input type="checkbox"/>	Choc Frost Sprinkles	EA	5	5	.....	.....
<input type="checkbox"/> <input type="checkbox"/>	Vanilla Frosted	CA	5	5	.....	.....
<input type="checkbox"/> <input type="checkbox"/>	Strawberry Frosted	EA	5	5	.....	.....
<input type="checkbox"/> <input type="checkbox"/>	Marble Frosted	EA	5	5	.....	.....
<input type="checkbox"/> <input type="checkbox"/>	Sugar Raised	EA	8	8	.....	.....
<input type="checkbox"/> <input type="checkbox"/>	Glazed	EA	20	20	.....	.....
<input type="checkbox"/> <input type="checkbox"/>	Boston Kreme	EA	16	16	.....	.....
<input type="checkbox"/> <input type="checkbox"/>	Vanilla Kreme	EA	5	5	.....	.....
<input type="checkbox"/> <input type="checkbox"/>	Sugar Jelly	EA	9	9	.....	.....

Total Rack:
 Total Basket:

Delivery Date & Time:

Sign:

Drivers Report



This report allows Drivers to track time , mileage and drops for each stop.

Demo CML

Drivers Report

Date: 04-16-2009

Shift: AM

Route Name: Morning

ST6 PC#: 710463 Store6 [ORD23313]

67 Paros Street NJ,12345 [123 456 7890]

Time IN Mileage IN Rac./Bas. Delivered

Time OUT Mileage OUT Rac./Bas. Picked Up

Instruction/Remark:

ST13 PC#: 657756 Store13 [ORD23330]

67 Paros Street NJ,12345 [123 456 7890]

Time IN Mileage IN Rac./Bas. Delivered

Time OUT Mileage OUT Rac./Bas. Picked Up

Instruction/Remark:

Starting Mileage: _____

Ending Mileage: _____

Fuel Condition: _____

Racks Delivered : _____

Racks Picked Up: _____

Start Time: _____

End Time: _____

Total Miles: _____

I Understand that I am personally responsible for collecting payments on call C.O.D accounts listed on this form and returning all orders and payments to office today.

Signature: _____

Invoice Report



Invoice shows the products ordered and is available both for the CML and store.

Demo CML 5428 John Blvd Gibsboro, NJ-12345 Phone: 987 654 3210 Fax: 987 654 3210	INVOICE Invoice: INV23359 Date: 04/17/2009 Shift: PM
BILL TO PC#: 657889 Store1 67 Paros Street New Jersey, New Jersey , NJ-12345 Phone: 123 456 7890	SHIP TO PC#: 657889 Store1 67 Paros Street New Jersey, New Jersey , NJ-12345 Phone: 123 456 7890

<u>PRODUCT</u>	<u>ORDER QTY</u>	<u>UOM</u>	<u>PRICE</u>	<u>AMOUNT</u>
Chocolate Frosted	48.00	EA	\$0.3000	\$14.40
Choc Frost Sprinkles	6.00	EA	\$0.3000	\$1.80
Vanilla Frosted	6.00	EA	\$0.3000	\$1.80
Strawberry Frosted	6.00	EA	\$0.3000	\$1.80
Marble Frosted	6.00	EA	\$0.3000	\$1.80
Sugar Raised	12.00	EA	\$0.3000	\$3.60
Glazed	40.00	EA	\$0.3000	\$12.00
Boston Kreme	36.00	EA	\$0.3000	\$10.80
Vanilla Kreme	18.00	EA	\$0.3000	\$5.40
Sugar Jelly	18.00	EA	\$0.3000	\$5.40
			Total	58.80

Category Summary

<u>CATEGORY</u>	<u>QTY</u>	<u>UOM</u>	<u>AMOUNT</u>
Donuts	16.33	Dz	\$58.80
			Total
			58.80

Cost Category Summary

<u>CATEGORY</u>	<u>AMOUNT</u>
Food	\$58.80
Labor	\$0.00
Overhead	\$0.00
	Total
	58.80

Thank you for your Business

Customer Statement Report



This report gives a quick snapshot of the weekly purchases for the store, with food, labor and overhead breakdown.

Customer Statement Report From 04-05-2009 To 04-11-2009

Demo CML	ST1
5428 John Blvd Gibbsboro, NJ-12345 Phone: 987 654 3210 Fax: 987 654 3210	Store1 67 Paros Street New Jersey, NJ-12345 Phone: 123 456 7890

Date	Shift	Tran. Type	Tran.#	Reference#	Ref. Date	Amount	
04/05/2009	AM	Invoice	INV23096	--	--	\$198.90	
04/05/2009	PM	Invoice	INV23097	--	--	\$58.80	
04/06/2009	AM	Invoice	INV23116	--	--	\$198.90	
04/06/2009	PM	Invoice	INV23118	--	--	\$58.80	
04/07/2009	AM	Invoice	INV23135	--	--	\$198.90	
04/07/2009	PM	Invoice	INV23136	--	--	\$58.80	
04/08/2009	AM	Invoice	INV23158	--	--	\$198.90	
04/08/2009	PM	Invoice	INV23159	--	--	\$58.80	
04/09/2009	AM	Invoice	INV23169	--	--	\$198.90	
04/09/2009	PM	Invoice	INV23170	--	--	\$58.80	
04/10/2009	AM	Invoice	INV23208	--	--	\$198.90	
04/10/2009	PM	Invoice	INV23209	--	--	\$58.80	
04/11/2009	AM	Invoice	INV23228	--	--	\$198.90	
04/11/2009	PM	Invoice	INV23229	--	--	\$58.80	
						\$1,803.90	
						Food	\$1,803.90
						Labor	\$0.00
						Overhead	\$0.00
						\$1,803.90	

CPD (Cost per Dozen Report)

This report gives you the CPD and can be run monthly or quarterly.



PAROS CML 123 Woodhaven BLVD, Gibbsboro 08026		Fiscal Year:2009 Fiscal Quarter:Q4 QuarterEnd Date:12-26-2009		OPD Start Date: 08-14-2009 PC#: 333444	
Current Store Count and Pricing Summary (Dozen Donuts)					
26 Stores		PPD UnFinished: 2.16		PPD Finished: 2.64	
Production Summary (13 weeks of Actual Production converted to Equivalent Dozens)					
	EQ Dozens			EQ Dozens	
Donuts - Donut	95863.14		Bakery- Muffins	0.00	
Donuts - Munchkins	19877.27		Bakery - Bagels	0.00	
Donuts - Fancies	3794.04		Bakery - Croissants	0.00	
			Bakery - Other	0.00	
Donuts - Total	119534.45		Bakery - Total	0.00	
	100.0%			0.0%	
Total Donut Sales	302712.89		Total Bakery Sales	0.00	
Food Costs (13 weeks of actual ingredient costs matching Dozens above)					
	Dollars			Dollars	
Donut Ingredients - Donut Mix	46403.12		Bakery Ingredients - Muffins	0.00	
Donut Ingredients - Finishing	46503.80		Bakery Ingredients - Bagels	0.00	
Donut Ingredients - Other	28676.85		Bakery Ingredients - Croissants	0.00	
			Bakery Ingredients - Other	0.00	
Total Donut Ingredients	121583.77		Total Bakery Ingredients	0.00	
Labor Costs (13 weeks of actual Labor costs matching Dozens above)					
	Dollars			Hours	
Production - Donuts	32668.92		Production - Donuts	3876.19	
Production _ Finishing	32668.89		Production - Finishing	3876.19	
Production - Bakery	0.00		Production - Bakery	0.00	
Total Productive Labor \$	65337.81		Total Productive Labor Hours	7752.38	
Overhead Costs (13 weeks of actual costs matching Dozens above)					
<u>Fixed Overheads</u>	Dollars		<u>Variable Overheads</u>	Dollars	
Base Rent	15000.00		Utilities	14413.00	
Real Estate Tax and CAM	4702.00		Payroll Taxes	8114.00	
Leasehold Finance Costs	19190.00		Benefits and Training	170.00	
Equipment Finance Costs	0.00		Professional Fees	0.00	
Risk And Facility Insurance	5576.00		Repairs and Maint - Equip	2395.00	
Management Labor	5200.00		Paper and Supplies	7573.88	
Administrative Labor	0.00		Total Fixed Overheads	56160.25	
Maintenance Labor	0.00		Total Variable Overheads	32665.88	
Sanitation Labor	6492.25		Total Overheads	88826.13	

Weekly Flash CPD Report

Weekly Flash Report gives the CML or full producer quick report on a weekly basis. And get previous weeks, get a PTD and YTD comparison numbers. Can be run by month, quarter or year.



Account	02-06-2010	%	02-13-2010	%	02-20-2010	%	02-27-2010	%	PTD	%	YTD	%
Sales												
CML Sales - Finished Donuts	19775.26	97.3%	19487.88	96.6%	22456.08	98.8%	18617.60	99.1%	80336.82	98.5%	179524.28	98.0%
CML Sales - UnFinished Donuts	544.32	2.7%	274.32	1.4%	267.84	1.2%	172.80	0.9%	1259.28	1.5%	3663.36	2.0%
CML Sales - Donuts	20319.58	100.0%	19762.20	100.0%	22723.92	100.0%	18790.40	100.0%	81596.10	100.0%	183187.64	100.0%
CML Total Sales	20319.58	100.0%	19762.20	100.0%	22723.92	100.0%	18790.40	100.0%	81596.10	100.0%	183187.64	100.0%
Cost Of Goods Sold												
Food Cost												
Food Cost- Donuts	7530.40	37.1%	7429.70	37.6%	9031.92	39.7%	8225.45	43.8%	32217.47	39.5%	69764.75	38.1%
Total Food Cost	7530.40	37.1%	7429.70	37.6%	9031.92	39.7%	8225.45	43.8%	32217.47	39.5%	69764.75	38.1%
DD - Supplies	149.31	0.7%	131.40	0.7%	131.40	0.6%	297.07	1.6%	709.18	0.9%	1358.07	0.7%
Payroll												
Payroll - Bakers	1952.31	9.6%	2380.67	12.0%	0.00	0.0%	2489.78	13.3%	6822.76	8.4%	17589.03	9.6%
Payroll - Finishers	1952.31	9.6%	2380.67	12.0%	0.00	0.0%	2482.75	13.3%	6825.73	8.4%	17592.00	9.6%
Payroll - Sanitation	480.00	2.4%	480.00	2.4%	0.00	0.0%	480.00	2.6%	1440.00	1.8%	4176.39	2.3%
Payroll - Prod Mgmt	0.00	0.0%	0.00	0.0%	0.00	0.0%	400.00	2.1%	400.00	0.5%	1200.00	0.7%
Payroll - Drivers	1411.70	6.9%	1052.70	5.3%	0.00	0.0%	1306.20	7.0%	3770.60	4.6%	10309.86	5.6%
Total Payroll	5796.32	28.5%	6294.04	31.8%	0.00	0.0%	7168.73	38.2%	19259.09	23.6%	50867.28	27.8%
Total Cost of Goods Sold	13476.03	66.3%	13855.14	70.1%	9163.32	40.3%	15691.25	83.5%	52185.74	64.0%	121990.10	66.6%
Gross Profit	6843.55	33.7%	5907.06	29.9%	13560.60	59.7%	3099.15	16.5%	29410.36	36.0%	61197.54	33.4%
Key Metrics												
Eq Doz - Finished Donuts	7739.34	0.0%	7631.51	0.0%	8796.93	0.0%	7282.09	0.0%	31449.87	0.0%	70724.70	0.0%
Eq Doz - UnFinished Donuts	252.00	0.0%	127.00	0.0%	124.00	0.0%	80.00	0.0%	583.00	0.0%	1696.00	0.0%
EQ Dz- Donuts	7991.34	0.0%	7758.51	0.0%	8920.93	0.0%	7362.09	0.0%	32032.87	0.0%	72420.70	0.0%
EQ Dz- Total	7991.34	0.0%	7758.51	0.0%	8920.93	0.0%	7362.09	0.0%	32032.87	0.0%	72420.70	0.0%
Lbr Hours- Bakers	229.15	0.0%	279.74	0.0%	0.00	0.0%	293.24	0.0%	802.13	0.0%	2088.23	0.0%
Lbr Hours- Finishers	229.15	0.0%	279.74	0.0%	0.00	0.0%	293.24	0.0%	802.13	0.0%	2088.49	0.0%
Dz/Man Hr Donuts	17.44	0.0%	13.87	0.0%	0.00	0.0%	12.55	0.0%	19.97	0.0%	17.34	0.0%
Food Cost/Dz Donuts	0.94	0.0%	0.96	0.0%	1.01	0.0%	1.12	0.0%	1.01	0.0%	0.96	0.0%
Food Cost/Dz Blended	0.94	0.0%	0.96	0.0%	1.01	0.0%	1.12	0.0%	1.01	0.0%	0.96	0.0%
Labor Cost/Dz Donuts	0.49	0.0%	0.61	0.0%	0.00	0.0%	0.73	0.0%	0.44	0.0%	0.50	0.0%
Labor Cost/Dz Blended	0.49	0.0%	0.61	0.0%	0.00	0.0%	0.73	0.0%	0.44	0.0%	0.50	0.0%
Delivery Cost/EQ Dz	0.18	0.0%	0.14	0.0%	0.00	0.0%	0.18	0.0%	0.12	0.0%	0.14	0.0%
CPD Donuts	1.61	0.0%	1.71	0.0%	1.01	0.0%	2.03	0.0%	1.57	0.0%	1.60	0.0%

Sales by Sales Category by Network Group



Sales report summarized by network and category.

Demo CML

Sales by Sales Category

For 04-05-2009 to 04-11-2009

Group: Network1

Category	UOM	Qty	Sales(\$)	Credit(\$)	Adjusted Total(\$)	Cost (\$)	%
Donuts	Dz	1,121	4,035.30	0.00	4,035.30	1,198.67	29.70
Fancies	EA	415	186.71	0.00	186.71	72.11	38.62
Munchkins	BASKET 120	99	506.02	0.00	506.02	214.38	42.37
Total		1,635	4,728.03	0.00	4,728.03	1,485.16	31.41

Group: Network2

Category	UOM	Qty	Sales(\$)	Credit(\$)	Adjusted Total(\$)	Cost (\$)	%
Donuts	Dz	2,538	9,135.90	0.00	9,135.90	2,700.74	29.56
Fancies	EA	1,298	583.58	0.00	583.58	222.56	38.14
Munchkins	BASKET 120	177	902.47	0.00	902.47	402.24	44.57
Total		4,013	10,621.95	0.00	10,621.95	3,325.54	31.31

Group: Network3

Category	UOM	Qty	Sales(\$)	Credit(\$)	Adjusted Total(\$)	Cost (\$)	%
Donuts	Dz	528	1,901.10	0.00	1,901.10	557.42	29.32
Fancies	EA	171	76.87	0.00	76.87	27.95	36.36
Munchkins	BASKET 120	35	177.14	0.00	177.14	74.52	42.07
Total		734	2,155.11	0.00	2,155.11	659.89	30.62

Food Variance Report



This report gives you variance based on Ideal(Orders) and Actual(Inventory)

Sales: \$20,319.58
 Credit: \$0.00
 Total Sales: \$20,319.58

Item Name	Cost/UOM	Qty			\$Amount			%		
		Ideal Usage	Actual Usage	Variance Usage	Ideal Usage	Actual Usage	Variance Usage	Ideal Usage	Actual Usage	Variance Usage
DONUT FILLINGS										
Apple 8/5 (40# per case)	17.94	3.27	4.00	0.73	58.63	71.76	13.13	0.29	0.35	0.06
Apple Raspberry 8/5 (40# per case)	16.05	8.35	8.37	0.02	134.10	134.34	0.24	0.66	0.66	0.00
Bavarian 8/5 (40# per case)	13.62	8.63	10.25	1.62	117.52	139.61	22.09	0.58	0.69	0.11
Chocolate Butter Cream (35# per case)	33.91	0.70	0.75	0.05	23.67	25.43	1.76	0.12	0.13	0.01
Lemon 8/5 (40# per case)	15.33	0.50	0.75	0.25	7.88	11.50	3.62	0.04	0.06	0.02
Vanilla Butter Cream (35# per case)	33.91	5.25	4.50	-0.75	177.95	152.60	-25.35	0.88	0.75	-0.13
Sub Total:					\$ 519.75	\$ 535.24	\$ 15.49	2.57	2.64	0.07
DONUT MISC INGREDIENTS										
PURE CINNAMON	11.45	0.72	0.50	-0.22	7.84	5.73	-2.11	0.04	0.03	-0.01
Sub Total:					\$ 7.84	\$ 5.73	\$ (2.11)	0.04	0.03	(0.01)
DONUT MIXES/FLOURS										
Blueberry Donut (50# per bag)	28.31	3.09	3.00	-0.09	87.44	84.93	-2.51	0.43	0.42	-0.01
Chocolate Donut (50# per bag)	25.99	17.58	16.00	-1.58	457.02	415.84	-41.18	2.25	2.05	-0.20
Dusting Flour (50# per bag)	12.35	4.19	5.00	0.81	51.76	61.75	9.99	0.25	0.30	0.05
EQD Cake Donut (50# per bag)	23.44	15.96	17.00	1.04	374.06	398.48	24.42	1.84	1.96	0.12
ESL Yeast mix (50# per bag)	18.11	94.99	90.50	-4.49	1,720.20	1,638.96	-81.24	8.47	8.07	-0.40
French Crueller (40# per bag)	47.06	3.21	3.25	0.04	151.23	152.95	1.72	0.74	0.75	0.01
Sour Cream Donut (50# bag)	30.03	5.12	6.00	0.88	153.71	180.18	26.47	0.76	0.89	0.13
Sub Total:					\$ 2995.42	\$ 2933.09	\$ (62.33)	14.74	14.44	(0.30)
DONUT SUGARS/ICINGS										
Bakers Special (50# per bag)	23.20	1.44	1.00	-0.44	33.30	23.20	-10.10	0.16	0.11	-0.05
Chocolate Icing (22# per case)	15.77	41.20	46.00	4.80	649.66	725.42	75.76	3.20	3.57	0.37
Cinnamon Sugar (50# per bag)	26.37	0.27	0.50	0.23	7.22	13.19	5.97	0.04	0.06	0.02
Donut Sugar (50# per bag)	23.97	1.48	2.25	0.77	35.54	53.93	18.39	0.17	0.27	0.10
Maple Icing 4/10 (40# per case)	30.04	0.71	1.00	0.29	21.23	30.04	8.81	0.10	0.15	0.05
RTU Glaze (40# per case)	22.81	44.33	49.00	4.67	1,011.26	1,117.69	106.43	4.98	5.50	0.52
Strawberry Icing 4/10 (40# per case)	29.92	1.72	4.50	2.78	51.53	134.64	83.11	0.25	0.66	0.41
White Icing (23# per case)	16.39	5.94	10.00	4.06	97.41	163.90	66.49	0.48	0.81	0.33

Yield Variance Report

This report gives variance based on Ideal (using Recipe) and Actual (Inventory). Compare the ideal and actual weight of Donut.



Demo Kitchen

Yield Variance

Item Name	UOM	Ideal Usage	Actual Usage	Total Dozen	Ideal Yield/UOM	Actual Yield/UOM	Ideal Weight/Donut	Actual Weight/Donut
DONUT MIXES								
FRENCH CRULLER MIX	40LB	5.28	5.25	509.08	96.42 Dz	96.97 Dz	1.52 Oz	1.51 Oz
BLUEBERRY MIX	50LB	3.23	3.00	141.50	43.81 Dz	47.17 Dz	2.19 Oz	2.04 Oz
SOUR CREAM CAKE MIX	50LB	4.98	5.25	220.33	44.24 Dz	41.97 Dz	2.06 Oz	2.18 Oz
WHOLEWHEAT MX	50LB	1.46	1.75	65.25	44.69 Dz	37.29 Dz	2.15 Oz	2.57 Oz
HYBRID YEAST MIX	50LB	111.94	116.00	6,754.92	60.34 Dz	58.23 Dz	1.64 Oz	1.69 Oz
EQD CAKE MIX	50LB	30.30	28.00	1,423.50	46.98 Dz	50.84 Dz	2.09 Oz	1.93 Oz
CHOC CAKE MIX	50LB	19.72	20.00	926.00	46.96 Dz	46.30 Dz	2.09 Oz	2.12 Oz
Sub Total:		176.91	179.25	10,040.58				
FILLINGS								
CHOCOLATE CRME FILL	35LB	1.03	1.00	77.17	74.92 Dz	77.17 Dz	0.62 Oz	0.60 Oz
VANILLA CREME FILL	35LB	7.65	7.50	571.25	74.67 Dz	76.17 Dz	0.62 Oz	0.61 Oz
APPLE FILLING	8/5LB	4.10	3.50	337.14	82.23 Dz	96.33 Dz	0.65 Oz	0.55 Oz
APPLE RASPBERRY	8/5LB	11.45	11.00	976.58	85.29 Dz	88.78 Dz	0.63 Oz	0.60 Oz
BAVARIAN CREAM	8/5LB	11.58	9.37	979.92	84.62 Dz	104.58 Dz	0.63 Oz	0.51 Oz
LEMON FILLING	8/5LB	1.22	1.25	104.50	85.66 Dz	83.60 Dz	0.62 Oz	0.64 Oz
Sub Total:		37.03	33.62	3,046.56				
ICINGS								
CHOCOLATE ICING	22LB	47.30	41.00	2,182.83	46.15 Dz	53.24 Dz	0.64 Oz	0.55 Oz
WHITE ICING	23LB	5.91	7.00	497.42	84.17 Dz	71.06 Dz	0.36 Oz	0.43 Oz
STRAWBERRY ICING	4/10LB	2.75	3.50	267.00	97.09 Dz	76.29 Dz	0.55 Oz	0.70 Oz
RTU GLAZE EQD	40LB	58.61	51.00	3,970.00	67.74 Dz	77.84 Dz	0.79 Oz	0.69 Oz
Sub Total:		114.57	102.50	6,917.25				
MISC REFRIG & JUICES								
WET YEAST	20/2/1LB	5.60	4.00	6,754.92	1,206.24 Dz	1,688.73 Dz	0.04 Oz	0.03 Oz
Sub Total:		5.60	4.00	6,754.92				
OTHER MIXES								
DUSTING FLOUR	50LB	5.04	6.00	6,754.92	1,340.26 Dz	1,125.82 Dz	0.05 Oz	0.06 Oz
Sub Total:		5.04	6.00	6,754.92				
SHORTENING & GREASES								
SHORTENING	50LB	63.96	51.00	10,040.58	156.98 Dz	196.87 Dz	0.42 Oz	0.34 Oz
Sub Total:		63.96	51.00	10,040.58				



PAROS Implementation and Support

- *Typical TimeLine: 3 weeks (varies based on size and coordination) from sign up to go live.*
- *Information Package completed by Franchisee*
- *Information Package reviewed by implementation consultant for completeness*
- *Client Database setup and application tested*
- *User training*
- *Users place orders in test database for a week*
- *Go parallel with current application for a week*
- *Go live date set*
- *Support managed by implementation consultant for 2 weeks after go live*
- *Help desk takes over support*

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Moving Forward...